MONDIALE
INTERNATIONAL TRADING

COMPANY PROFILE

Mondiale International Trading

W.L.L. · Doha, State of Qatar

A Doha-based commodity trading company, established in 2022. We buy and sell energy, metals and minerals and industrial commodities, working with producers, consumers and traders across the Middle East, Asia, Africa, Europe, North America and South America.

Registered	Established	Audited FY2025 turnover
State of Qatar	2022	QAR 3.0 billion

ABOUT US

Commodity trading from Doha since 2022

Mondiale International Trading W.L.L. is a privately held commodity trading company based in Doha, State of Qatar, and registered with the Ministry of Commerce and Industry.

OUR MISSION

To trade commodities responsibly, and to deliver every cargo as agreed.

OUR VISION

To be a trusted name in commodity trading, built on long-term relationships.

WHO WE ARE

A Doha trading company

Established in Doha in 2022, Mondiale International Trading W.L.L. trades energy, metals and minerals and industrial commodities as principal under its own commercial contracts.

We work with producers, consumers and traders across the Middle East, Asia, Africa, Europe, North America and South America. Transactions are settled through documentary letters of credit and other agreed payment mechanisms, arranged with our banks in Qatar and internationally.

COMPANY DETAILS

Legal name	Mondiale International Trading W.L.L.
Legal form	Limited liability company (W.L.L.)
Established	2022
Registered with	Ministry of Commerce and Industry, State of Qatar
Commercial Registration No.	175515
Commercial Licence No.	233633
Chamber membership	Qatar Chamber of Commerce and Industry
Office	Building 67, Street 250, Zone 45, Office 7, Old Airport Area, Doha, State of Qatar

MANAGEMENT

The people behind Mondiale

Sheikh Nasser bin Abdulrahman bin Nasser bin Jassim Al Thani

MANAGER

A Qatari business leader whose career spans investment banking, financial strategy, real estate development and hospitality. As Manager and authorised signatory, he represents the company's Qatari partner and oversees its corporate governance and institutional relationships in Qatar.

He began his career in investment banking, holds a degree in Finance and Economics from King Fahd University of Petroleum & Minerals, and is the founder of MENATSA Group, a diversified Qatari group.

Chairman & Managing Director	**Qetaifan Projects**
Vice Chairman, 2011 – 2021	**Katara Hospitality**
Founder	**MENATSA Group**

Hiren Praful Bhanushali

PARTNER & MANAGER

Leads the company's commercial strategy and business development, with responsibility for client and counterparty relationships, commercial negotiation, financial oversight and banking relationships.

In commodity trading since 2006, with two decades of experience in trading, finance and international business. He holds a BSc in Economics and Finance from Cardiff University, and also invests in warehousing infrastructure for agro-commodity companies in Beira, Mozambique.

Commodity trading & finance	**Since 2006**
BSc Economics & Finance	**Cardiff University**

Dhananjay Praful Bhanushali

PARTNER & MANAGER · OPERATIONS & TRADE EXECUTION

Leads operations and trade execution, taking each transaction from contract to settlement: documentary credit structuring and banking coordination, trade and shipping documentation and the company's operational systems.

In commodity trading since 2006, with two decades of experience in trading, banking and finance. He holds a BSc in Banking and Finance from the American University of Sharjah.

Commodity trading, banking & finance	**Since 2006**
BSc Banking & Finance	**American University of Sharjah**

WHAT WE DO

We trade energy, metals and minerals and industrial commodities.

01
Energy

Crude oil, refined petroleum products and liquefied natural gas, supplied under our own contracts and structured around each buyer's specification, delivery window and payment terms.

Crude oil · gasoline · jet fuel · diesel and gasoil · fuel oil · naphtha · LNG

02
Metals & Minerals

Base metals and concentrates for industrial users and trading companies.

Copper concentrates · copper cathodes · aluminium · other non-ferrous products

03
Industrial Commodities

Steel products, structural and building materials and industrial chemicals.

Steel products · structural and building materials · industrial chemicals

HOW WE WORK

From origination to settlement

01
Origination

We source and place cargoes through relationships with producers, consumers and traders across six continents.

02
Contracting

Each transaction is set out in a written contract covering product, quality, quantity, delivery and payment terms.

03
Trade finance

Settlement is through documentary letters of credit or other agreed payment mechanisms, arranged with our banks and counterparties.

04
Execution

We coordinate documentation, inspection and shipping with counterparties and banks through to delivery and settlement, in line with our compliance policies.

TRACK RECORD

Cumulative volumes traded, 2023 – 2026

30.0M	48.1M	106,749
barrels · crude & liquid energy	MMBtu · liquefied natural gas	metric tonnes · metals & minerals

FINANCIAL STRENGTH · AUDITED RESULTS, 2025

QAR 3.0 billion	QAR 1.7 billion	2022
Turnover approx. USD 832 million	**Total assets** approx. USD 455 million	**Established** Doha, State of Qatar

Audited financial statements for the year ended 31 December 2025. USD figures converted at the fixed rate of QAR 3.64 per USD. Full statements are available to banks and counterparties on request.

BANKING RELATIONSHIPS

Mondiale International Trading W.L.L. maintains banking relationships in Qatar, the wider GCC, India, Mauritius and other international financial centres in connection with its corporate banking and commodity-trade requirements.

Qatar National Bank (QNB)	**Commercial Bank of Qatar (CBQ)**	**Qatar Islamic Bank (QIB)**
Qatar International Islamic Bank (QIIB)	**Doha Bank**	**Ahli Bank**
State Bank of India (SBI)	**SBI Mauritius**	**Mashreq**

The institutions listed represent selected banking relationships of Mondiale International Trading W.L.L. Their inclusion does not imply endorsement, sponsorship, a financing commitment, credit approval or responsibility for any transaction.

COMPLIANCE & CONTACT

Responsible trading

Compliance

Mondiale International Trading W.L.L. recognises that responsible commodity trading requires commercial integrity, respect for applicable regulatory requirements and careful attention to the counterparties and transactions with which it is involved.

Our approach covers sanctions and trade controls, counterparties and transactions, anti-bribery and business ethics, and records and confidentiality. Our Sanctions & Trade Compliance Statement, Code of Conduct, Fraud Prevention & Payment-Instruction Notice and Privacy & Cookie Notice are published on our website.

Payment security

Counterparties should independently verify unusual or unexpected communications purporting to originate from Mondiale, particularly messages involving changes to contact information, commercial arrangements or payment instructions. Requests to amend beneficiary bank details or redirect payments should be confirmed through previously established contact details before action is taken.

Contact

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COMMERCIAL ENQUIRIES
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BANKING & KYC
info@mondialeinternational.com

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